

# Raymond F. Glennie, QC

BARRISTER



## SAINT JOHN

Phone: (506) 633-2713

Fax: (506) 632-8809

[rglennie@coxandpalmer.com](mailto:rglennie@coxandpalmer.com)

## PRACTICE AREAS

Banking & Finance • Municipal • Energy & Natural Resources • Residential Real Estate

• Securities & Corporate Finance • Commercial Real Estate & Development

## BIOGRAPHY

Raymond Glennie, QC is a partner in our Saint John office. He was called to the Nova Scotia Bar in 1974, and the New Brunswick Bar in 1975, after completing his education at Dalhousie University. Ray was appointed Queen's Counsel in 1995 and acts on behalf of both borrowers and lenders, including banks, trust companies and insurance companies, with respect to local, national, and international financing transactions. He represents commercial sellers and purchasers in negotiating and preparing agreements of purchase and sale, drafting conveyancing and financing documents, co-owner agreements, commercial leases, and all other relevant documentation.

Ray advises our clients on development planning, project management, and construction contracts. He guides commercial and residential property developers on general land use regulations, subdivision approvals, zoning requirements, municipal planning strategies and environmental issues, as well as negotiate and draft development agreements.

## INDUSTRY RECOGNITION & AWARDS

- Best Lawyers' 2019 Saint John Real Estate Law Lawyer of the Year
- Consistently recognized in the Canadian Legal Lexpert Directory as a leading practitioner in Banking & Financial Institutions, Property Development, and Property Leasing.
- Listed as a leading practitioner by the publication The Best Lawyers in Canada since 2006 for his practice in the areas of Corporate Law and Real Estate Law.
- Received The Heart of Hospice Award, 2009 from Hospice Greater Saint John in recognition of dedicated service, support and leadership on palliative care in southern New Brunswick.

## LANGUAGES

- English

## LAW SOCIETY MEMBERSHIPS

- Canadian Bar Association
- Law Society of New Brunswick
- Nova Scotia Barristers' Society

- Saint John Law Society

## **BAR ADMISSION**

- New Brunswick (1975)
- Nova Scotia (1974)

## **LAW SCHOOL**

- Dalhousie University

## **EDUCATION**

- St. Francis Xavier University (B.A. 1973)
- Dalhousie University (LL.B. 1973)

## **PROFESSIONAL ACTIVITIES & AFFILIATIONS**

- Member – Law Society of New Brunswick, Property Law
- Advisory Committee (1996 to Present)
- Council – Law Society of New Brunswick (1983-1985 & 1988-1995)
- President – Law Society of New Brunswick (1993-1994)
- Vice-President – Law Society of New Brunswick (1992-1993)
- Treasurer – Law Society of New Brunswick (1991-1992)
- President – Saint John Law Society (1989-1991)
- Vice-President – Saint John Law Society (1988-1989)
- Council – Saint John Law Society (1986-1989)
- Discipline Committee – Law Society of New Brunswick (1984 to 1988)
- Real Property Standards Committee – Law Society of New Brunswick (1983-1986)

## **ACTIVITIES WITHIN FIRM**

- Member – Banking and Financial Services Practice Group
- Member – Corporate Finance Practice Group
- Member – Real Property and Planning Practice Group
- Former Managing Partner – (formerly) Patterson Palmer New Brunswick

## **COMMUNITY AND VOLUNTEER ACTIVITIES**

- Director – Saint John Legal Centre Inc. (1997 to Present)